

Indian Wells Golf Resort
City's Resident and Resident Guest Amenity Fees

Terms and definitions

The methodology for calculating the Resident Amenity Fee includes several golf rate categories as defined below.

1. **Eighteen hole prime:** Rounds played Friday – Sunday from First Tee Time out to the Last Tee Time that can finish 18 holes (Pace of Play 4h 30m). Usually, 3:00 pm is the last tee time.
2. **Eighteen-hole non-prime:** Rounds played Monday - Thursday from First Tee Time out to the Last Tee Time that can finish 18 holes. (Pace of Play 4h 30m) Usually, 3:00 pm is the last tee time.
3. **Tournament:** Rounds Played Monday – Sunday from the First Tee time out to the Last Tee Time that can finish 18 holes (Pace of Play 4h 30m). Usually, 3:00 pm is the last tee time.
4. **PGA Tour:** Rounds Played by qualified PGA members Monday – Sunday from the First Tee time out to the Last Tee Time that can finish 18 holes (Pace of Play 4h 30m). Usually, 3:00 pm is the last tee time.
5. **Troon Programs:** Rounds Played by qualified Troon Awards members Monday – Sunday.
6. **Junior:** Rounds Played Monday – Sunday. Age-restricted program limited to children under eighteen years old. Children play free after 3:00 with a paying adult.
7. **Nine holes:** Rounds Played Monday – Sunday. The nine-hole rate is typically made available late afternoon, after 3:00 pm.
8. **PGA/Cart:** Rounds Played Monday – Sunday. This rate is limited to PGA members and same-day booking. Typically, pro shop staff from nearby markets.
9. **Wholesaler:** Rounds Played Monday – Sunday. Strategically discounted rounds typically with limited booking windows.
10. **Special:** Rounds Played in limited-time segments. A promotional rate is typically targeted to drive rounds to a specific time on the tee sheet.

11. **Comp Rounds:** Rounds Played Monday – Sunday. Unpaid rounds are typically used for sales, marketing, and potential revenue-generating opportunities. Golf Resort staff are included in this category as well.
12. **Member:** Rounds Played Monday – Sunday. Indian Wells Residents pay a discounted golf rate.
13. **Member Guest Prime:** Rounds Played Friday – Sunday. Discounted golf rate reserved for guests of Indian Wells Residents.
14. **Member Guest Non-Prime:** Rounds Played Monday –Thursday. Discounted golf rate reserved for guests of Indian Wells Residents.

Other key terms:

Mathematical Average: Simple average or arithmetic mean, all numbers are treated equally and assigned equal weight.

The Weighted Average: A weighted average assigns weights that determine in advance the relative importance of each data point. A weighted average is often computed to equalize the frequency of the values in a data set. In this case, the weighted average includes the number of actual rounds played in each round category listed. Weighted averages assign priority (or weight) to each number. A weighted average can be more beneficial than a regular average because it offers more nuance.