ATTACHMENT #8



Rees Jones, Inc. Golf Course Design Proposal for The Players Course Indian Wells Golf Resort





Rees Jones, Inc.

March 14, 2024

Via Email

Ron Despain Senior Vice President Golf Course Development Troon 15044 N. Scottsdale Rd., Suite 300 Scottsdale, AZ 85254

Re: The Players Course at Indian Wells Golf Resort

Dear Ron,

As you know I left the Golf Industry Show in Phoenix to visit Indian Wells, CA with the purpose of playing the Players Course at Indian Wells Golf Resort. The intention of the visit was to determine the feasibility of replacing the last two holes within Holes 1 through 16 and evaluate the playability of the course.

The routing and the flow of the holes work well. The bunkers need to be rethought, repositioned and redesigned. The greens functioned well, but may have shrunk over the years.

We have found a solution to replace the two holes within the existing 16 holes. From my experience, this could be a very successful project for all involved.

Please find attached our proposal and a preliminary routing concept. We are proposing a range of fees, with a final fee to be determined once we all agree upon the amount of work that needs to be performed.

Bryce Swanson and I look forward to the possibility of working with you and the City on this project.

Best regards,

REES JONES, INC.

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Rees Jones President

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TPC Danzante Bay

Rees Jones, Inc. Profile

- Award Winning Firm Providing Golf Course Design And Renovation Services
- Four Designers With Over 140 Years Of Combined Design Experience
- Employ A Low Volume / Hands-On Operating Philosophy
- +270 Projects Completed
- All Designers Are Members Of The American Society Of Golf Course Architects



Torrey Pines Golf Course (South Course), La Jolla, CA

Rees Jones, Inc. has developed an unprecedented reputation for renovating a variety of courses, including several that have hosted many of golf's major championships. Our renovation resume Includes:

- 7 US Open Venues
- 9 PGA Championship Venues
- 19 Courses Hosting More Than
- 100 PGA And LPGA TOUR Events
- 6 Ryder Cup Venues
- 2 Walker Cup Venues
- 3 Presidents Cup Venues







Design Philosophy and Practice

About Rees Jones, Inc.

Founded in 1974 by Rees Jones, Rees Jones Inc. has since grown into one of the most highly respected golf course design firms with Rees Jones and his team of award winning designers.

We customize the design and supervise the construction of new layouts for private, resort, real estate development, municipal and county golf courses.

We also redesign and modernize existing golf courses. The company offers a full range of services to help each client achieve its goals by providing an outstanding final product that is completed on schedule and within the client's budget.

Design Philosophy

Each of our designs is customized to enhance what nature offers and always with environmental sensitivity. At Rees Jones, Inc., we work to create courses that are fair, challenging, continually interesting to play, and visually exciting. We get a feel for the land, we listen to the client, and we build a course that we believe has integrity and lasting value. We strive to achieve the following elements in our designs:

- Course is Playable and Enjoyable For All Skill Levels
- Course Fits The Land and Maximizes All Natural Attributes
- Provide A Strategic Design, Featuring Multiple Shot Options and Varied Degrees of Risk / Reward
- Maximize The Diversity and Variety of All Features and Holes
- Visually Define Each Shot and Hole
- Classic Design Style
- Maintenance Friendly Design

Design Practice

We are hands-on designers. While plans, topographical maps, and aerial photographs are critically important, they cannot replace the knowledge gained from walking the site. Design decisions are made in response to the land. Because of this approach, we visit our jobs frequently. While we are on site, we tour with the construction crew to insure a collaborative effort. Our design staff has years of experience in the design and building process. Our design is tailored to the client's needs and our job is to help fulfill the client's goals, from attracting members for a private club or guests to a high end resort to providing scenic vistas for adjacent housing, to preparations for a major tournament. A knowledgeable and informed client stretches the designer; their questions and ideas add a valuable dimension to our work. Their dream becomes ours and we work together to achieve that dream.

Rees Jones, Inc. Work Experience



Rees Jones, Inc.



The Ocean Course at The Breakers, Palm Beach, FL

The Team at Rees Jones, Inc. have designed or redesigned over 270 courses. Below is a representative sampling of our work experience and our more recent notable designs/redesigns.

Boca Woods CC (Woods), Boca Raton, FL Addison Reserve Country Club, Delray Beach, FL Village Fazenda Boa Vista, Sao Paulo, Brazil The Outpost at McLemore, Rising Fawn, GA The Monster at Resorts World Catskills, Kiamesha Lake, NY Union League Golf Club at Torresdale, Philadelphia, PA Redesign 2024 Redesign 2024 New Design 2024 New Design 2023 New Design 2023

Award Highlights – New Designs

Atlantic Golf Club

Golf Digest – Winner, Best New Private Golf Magazine - Top 100 U.S. Courses Golfweek – America's 100 Best Modern The Golf Club at Briar's Creek Golf Digest - Winner, Best New Private Golf Magazine - Top 100 Courses in the U.S. Golf Digest - America's 100 Greatest Courses Cascata Golfweek - Best 100 Resort Courses Golf Digest - America's 100 Greatest Public Golf Magazine - Top 100 Courses in the U.S. Golden Horseshoe GC - Green Course Golf Magazine-Top 100 Resort Courses in U.S. Golf Digest - 4th, Best New Resort Courses Golf Digest - America's 100 Greatest Public **Haig Point** Golf Digest – America's 100 Greatest Courses Golf Magazine-Top 100 Courses World & U.S. Golfweek - America's Best Residential Nantucket Golf Club Golf Digest - Winner, Best New Private Golf Magazine-Top 100 Courses World & U.S. Golfweek – America's 100 Best Modern TPC Danzante Bay Golfweek - Top 50 Modern Int'l Courses Golf Magazine - Top 100 Resort Courses Golf Advisor - #1 Golfer's Choice in Mexico Waldorf Astoria Golfweek's Best New Course Golf Magazine's 3rd Best New

Taiheiyo Club Karuizawa Resort (Asama), Gunma, Japan Broken Sound Golf Club, Boca Raton, FL The Breakers Rees Jones Course, West Palm Beach, FL The Preserve at Iron Horse, West Palm Beach, FL El Caballero Country Club, Tarzana, CA Shizuoka Country Hamaoka (Shimada), Shizuoka, Japan Columbine CC, Columbine Valley, CO Coral Ridge CC, Ft. Lauderdale, FL Ocean Winds at Seabrook Island Resort, Seabrook Island, SC Shizuoka Country Hamaoka (Takamatsu) Shizuoka, Japan Redesign 2023 Redesign 2022 Restoration 2022 Restoration 2021 Redesign 2021 Redesign 2020 Restoration 2020 Restoration 2020

Redesign 2020

Representative sampling of our work experience and our more recent notable designs/redesigns (continued)

Shizuoka Country Hamaoka (Takamatsu) Shizuoka, Japan	Redesign 2020
BallenIsles Country Club, South Course, Palm Beach Gardens, FL	Redesign 2019
LPGA International Busan, Busan, South Korea	Redesign 2019
The Breakers Ocean Course, Palm Beach, FL	Redesign 2019
Shizuoka Country Hamaoka (Ogasa) Shizuoka, Japan	Redesign 2019
The Course at McLemore, Rising Fawn, GA	Redesign 2019

Award Highlights – Renovations

Bellerive Country Club Golf Digest - Best New Private Remodel (2nd) Golf Magazine - Top 100 Courses in the U.S. **Bethpage Black** Golf Magazine-Top 100 in the World & U.S. Golf Digest – America's 100 Greatest Courses Golfweek - Best Municipal Courses Corica Park South Course Golf Magazine - Best Municipal Renovation El Caballero Country Club Golf Digest - Runner Up, Best Renovation Golden Horseshoe – Gold Course Golfweek - America's Best Resort Courses **Hazeltine Golf Club** Golf Digest – America's 100 Greatest Courses Golf Magazine - Top 100 Courses in U.S. Golfweek - America's 100 Best Modern **Torrey Pines South Course** Golf Magazine - Top 100 Courses in U.S. Golf Digest - America's 100 Greatest Public **The Breakers Rees Jones Course** Golf, Inc. - Renovation of the Year Golfweek - America's Best Resort Courses Sahalee Country Club Golf Digest – America's 100 Greatest Courses Golfweek- America's 100 Best Modern Courses



Playa Grande Golf and Ocean Club, Dominican Republic South Course at Corica Park, Alameda, CA Taiheiyo Club (Gotemba), Shizuoka, Japan TPC Danzante Bay, Loreto, MX Medinah Country Club (No. 2), Medinah, IL The Falls at Grand Falls, Larchwood, IA Kohanaiki, Kailua-Kona, HI Bellerive Country Club, St. Louis, MO Yungling Golf Club, Kunming, China Hazeltine National, Chaska, MN Victory Ranch Club, Woodland, UT Waldorf Astoria Golf Club, Orlando, FL Redesign 2018 New Design 2018 Redesign 2018 New Design 2017 Restoration 2017 New Design 2015 New Design 2013 Redesign 2011 Redesign 2010 New Design 2009 New Design 2009

Tournament Courses



Rees Jones, Inc. GOLF COURSE DESIGN

A superb tournament course is designed to offer enjoyment for everyday golfers throughout 51 weeks of the year, while also presenting a formidable challenge to the world's top players during tournament week.



Sahalee Country Club in Sammamish, Washington Host of the 2024 KPMG Women's PGA Championship

Championship Courses

Atlanta Athletic Club (Highlands Course), Johns Creek,GA PGAChampionship: 1981, 2001, 2011 Baltusrol Golf Club (Lower Course), Springfield,NJ PGA Championship: 2005, 2016 U.S. Open: 1993 Bellerive Country Club, St. Louis,MO PGA Championship: 2018 Senior PGA Championship: 2013 Bethpage State Park (Black Course), Farmingdale,NY PGA Championship: 2019 Ryder Cup: 2025 U.S. Open: 2002, 2009 Congressional Country Club (Blue Course), Bethesda,MD U.S. Open: 1997, 2011 U.S. Senior Open: 1995



Bethpage State Park (Black Course)



PGA Championship: 2002, 2009 Ryder Cup: 2016, 2028 U.S. Open: 1991 Medinah Country Club (Course #3), Medinah, IL PGA Championship: 2006 Ryder Cup: 2012 Oakland Hills Country Club, Bloomfield Hills, MI PGA Championship: 2006 Ryder Cup: 2012 Pinehurst Country Club (Course 2), Pinehurst, SC U.S. Open: 1999, 2005

Hazeltine National Golf Club, Chaska, MN

Bellerive Country Club

Ridgewood Country Club, Ridgewood,NJ U.S. Senior Open: 1990 Sahalee Country Club (North/South), Sammamish, WA KPMG Women's PGA Championship: 2016 PGA Championship: 1998 U.S. Senior Open: 2010 The Country Club, Brookline, MA Ryder Cup: 1999 U.S. Open: 1988 Torrey Pines Golf Course (South Course) La Jolla, CA U.S. Open: 2008, 2021



Hazeltine Golf Club

Approach to the Project



Rees Jones, Inc.



Play Grande, Domican Republic

Approach for the Players Course at Indian Wells Golf Resort

Our portfolio includes some of the most highly acclaimed golf courses throughout the world. Each project has presented unique challenges and opportunities, which have inspired us to develop creative design solutions. We approach each project with the same enthusiasm and focus that has helped us achieve success and build an incredible industry reputation.

Drawing on past experience, we aim to seamlessly integrate the technical aspects of the project with the artistic and playability elements of golf course design. With a proven track record of successful projects that effectively manage drainage and blend with site conditions, we create courses that not only meet but exceed the expectations of golfers, ensuring they are excited to play and wanting to come back.

Our extensive experience underscores our commitment to ensuring that our golf features are not only aesthetically pleasing but also highly playable. We devote considerable time and effort to crafting green surfaces that not only hold and receive approach shots reliably but also boast contours that seamlessly transition between fair and challenging, adding depth and interest to the playing experience.

Personnel assigned to the project:

Rees Jones, President

- Participate in golf course design and planning.
- Assist Owner with the selection of necessary and qualified Team consultants.
- Develop all Plans and Construction Documents for the design of the course.
- Provide strategic direction and oversight to ensure that the project aligns with goals objectives.
- Provide marketing support and assist the MZ Golf Park Project in its' promotional effort.

Bryce Swanson, Vice President / Senior Designer

- Project Architect and client liaison responsible for all aspects of Rees Jones, Inc.'s involvement with the project, including interaction with the Owner's Team.
- Assist Owner with the selection of necessary and qualified Team consultants.
- Conduct construction inspection visits to review the work on-site throughout construction
- Attend meetings (in person or remotely) required for the completion of the project.
- Coordinate with the Owner's Team to complete the project on time and on budget.
- Support marketing efforts to promote the course.



The Design Team



Rees Jones

- Developed his craft under the guidance of his father, worldrenowned golf course designer Robert Trent Jones, Sr.
- Earned moniker, "The Open Doctor", for multiple redesigns of courses hosting numerous United States Open Championships
- Has designed or redesigned +260 courses in 15 countries



Rees Jones by his "Open Doctor" plaque at Bethpage State Park's Black Course (Host of the 2002 & 2009 US Opens and 2025 Ryder Cup)



Playa Grande Golf & Ocean Club, Rio San Juan, Dominican Republic



Bryce Swanson and Rees Jones

Bryce Swanson

- Joined Rees Jones, Inc. in 2000
- Project Architect of multiple courses selected to host:
 - Two PGA Championships
 - Two Presidents Cup Matches
 - Eight that have hosted PGA, PGA Tour Championships, LPGA Tour and Japan Golf Tour Events
- Has designed or redesigned +50 courses in 5 countries

The Design Team



BIO

<u>Education</u>: Yale University, Bachelor of Arts, 1963

Harvard University School of Design Department of Landscape Architecture, 1963-64

Experience:

Rees Jones, Inc. President – 1974-Present

Robert Trent Jones, Inc. Vice President – 1965-1974

Professional Affiliations:

American Society of Golf Course Architects -President 1978

American Society of Landscape Architects

International Network of Golf

National Golf Foundation

United States Golf Association

Metropolitan Golf Association / Foundation

NJ State Golf Association

Gene's Dream Foundation -Board Advisor

First Tee of Florida Gold Coast -Honorary Board Member

Rees Jones

Rees Jones was born into the world of golf course architecture. As the son of world renowned golf course designer Robert Trent Jones, Sr., he developed his craft under his father's guidance. After graduating Yale and doing post graduate work at Harvard School of Design, Rees Jones went on to continue the family tradition of designing inspired, awardwinning, world class golf courses.

He went to work in 1965 as a principal in Robert Trent Jones, Inc. Ten years later in 1974, he founded his own design firm, Rees Jones, Inc., headquartered in his hometown of Montclair, New Jersey.

He has designed or redesigned more than 260 golf courses in his career. Jones has earned the moniker "The Open Doctor" for his redesign of courses in preparation for major championships. His remodeling skills have been applied to seven U.S. Open venues, nine PGA Championship courses, six Ryder Cup and two Walker Cup sites as well as three President's Cup venues. Several of his redesigned courses have been selected as FedEx Championship sites including East Lake Golf Club, the permanent site of the PGA TOUR's Tour Championship. His redesigns / renovations include Hazeltine National Golf Club, Torrey Pines Golf Course (South Course), Bethpage State Park (Black Course), Taiheiyo Club Gotemba Course (Gotemba, Japan), Bellerive Country Club and El Caballero Country Club. Among his notable original designs are Nantucket Golf Club, TPC Danzante Bay, The Golf Club at Briar's Creek, RedStick Golf Club, Kohanaiki and Cascata Golf Course.

Rees has been recognized many times for his contributions to the game. He was the recipient of the GCSAA 's Old Tom Morris Award in 2004, the ASGCA's Donald Ross Award in 2013 and the GCBAA's Don A. Rossi Award in 2014. Rees has been inducted into both the New Jersey Sports Writers Association Hall of Fame in 2012 and the Northern California Golf Association Hall of Fame in 2015. He has been recognized as Golf World Magazine's 1995 Golf Architect of the Year and received two architectural awards from the International Network of Golf. Rees was honored with the 1998 Metropolitan Golf Association Distinguished Service Award, the 2002 Metropolitan Golf Writers Distinguished Service Award, the 2012 New York State Robert Moses Master Builder Award and the 2016 MetGCSA's John Reid Lifetime Achievement Award.



RESUME & BIO

Education:

Iowa State University Bachelor of Landscape Architecture, 1995

Experience:

Rees Jones, Inc. Sr. Vice President / Senior Designer 2000-Present

Hale Irwin Golf Design Project Architect and Design Assoc. 1986 - 1999

Professional Affiliations:

American Society of Golf Course Architects

United States Golf Association

Bryce Swanson

Joining Rees Jones, Inc. in 2000 as an Associate Designer, Bryce has added his own diverse skills and experience to the company. After meeting a golf course architect in his hometown of Crystal Lake, IL, he realized at an early age he wanted to pursue a career in golf course architecture. Bryce combined his love for the game of golf with his desire to design golf courses and earned his degree in Landscape Architecture from Iowa State University. He is now Vice President and Senior Designer responsible for business development, site evaluation and design development through completion of construction.

Bryce develops design concepts, creates artistic renderings, and executes field implementation. He is responsible for site analysis, course routing studies, preparation of all bid and construction documents, and cost estimates. Bryce performs regular course site visits and inspections, both in the initial design phase, as well as during construction.

Bryce is a skilled communicator who serves as a liaison to resort planning firms, contractors and permitting authorities, in addition to coordinating with all project consultants and other engineering and design firms.

In October 2010 a panel of Golf Magazine editors selected Bryce as one of three golf course architects named to "Golf's 40 under 40: The 40 Most Influential People in Golf Under 40 Years Old." Bryce has since added to his vast portfolio of golf courses, designing/redesigning over 50 dailyfee, resort or private facilities in the United States, Canada, Mexico, Asia and Bahamas. Bryce was the Co-Designer and Project Architect for the renovation of Bellerive Country Club for the 2018 PGA Championship, Ibaraki Country Club, the site of the 2024 Japan Open, and the design of the new Ralston Creek Course at the Daniel Island Club, home of the Nationwide Tour Championship since 2009. Bryce has been involved in the design of some of the world's most celebrated courses. His notable designs/redesigns and restorations include Playa Grande Golf and Ocean Club (Rio San Juan, DR), Taiheiyo Club Gotemba Course (Gotemba, Japan), Montauk Downs (Montauk, NY), Lake of Isles – North Course (Stonington, CT), The Bridge (Bridgehampton, NY), and Lyford Cay Club (Nassau Island, Bahamas).

Bryce became an Associate Member of the American Society of Golf Course Architects (ASGCA) in 2007 and was elected a Regular Member in 2010.

Estimated Design Fee



Rees Jones, Inc.



Taiheiyo Club – Gotemba Course, Shizuoka, Japan

Estimated Design Fee

Our fee structure doesn't have any restrictions on the number of site visits or allocation of time for the project. We take this approach on all of our golf course projects and found this to be key in our success in the last 50 plus years in the golf course industry.

The total Rees Jones, Inc. design fee is between \$395,000 to \$530,000. Since, we are still learning all the details of the project, it is difficult at this time to provide a specific design fee. Below is our typical approach to how we breakdown our design fee. We realize that the details might need to be adjusted based on your team's project needs.

The fee for Step One is \$45,000.00. We typically bill this in 2 payments.

Step One – Redevelopment study and development for golf course routing options:

- Initial Site Visits, meeting and inspections
- Follow-Up Site Visit if required to complete our initial investigations to our conceptual routing plan.
- Preliminary Golf Course Layout Plan or Plans
- Revised or Final Golf Course Redevelopment Layout Plan

The fee for Step Two and Three is \$350,000.00 to \$485,000.00.

Step Two : Construction Plans, Technical Specifications and Golf Course Bid Package:

- Preparation of Construction Plans and detailed golf hole sketches
- Bid Process and contractor selection. Assist with Technical Bid Specifications and Bid Forms.
- ♦ Work with Ownership to Identify qualified bidders and contractor selection.

Step Three – Construction of the golf course project:

- Construction Inspection. Visit the project throughout construction to inspect and modify, if necessary, and to assist the client or contractor in resolving any project issues or concerns.
- Marketing Support.

In addition to the above noted design fees we would be reimbursed for all travel expenses relating to the work. We hope the above information has been helpful in clarifying our general scope of practice and our fee structure.

Rees Jones, Inc. Golf Course Transformations



Rees Jones, Inc.

The team at Rees Jones, Inc. is renowned for our expertise in revitalizing golf courses into premier, worldclass golfing experiences.

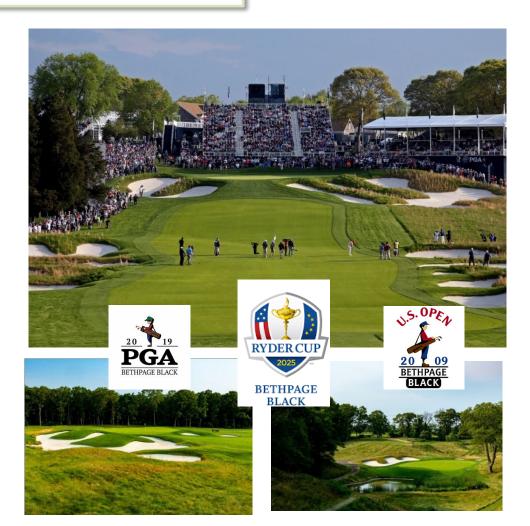


Torrey Pines South Course

Bethpage Black Golf Course

The USGA, wanting to hold the U.S. Open on a truly public golf course, hired Rees Jones to restore Bethpage Black in Farmingdale, NY into a U.S. Open-worthy test of golf. The course was neglected and overgrown. The restoration of Bethpage Black was a huge success and brought the golf course back to its former glory. After the restoration, the golf course was vaulted into the Top 100 lists in Golf Magazine, Golf Digest and Golfweek.





Bethpage Black Hole #4 - Before & After



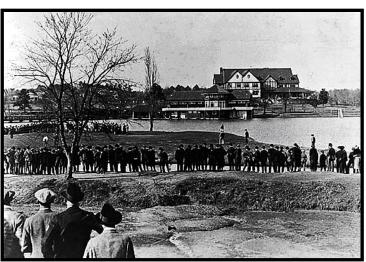
Bethpage Black Hole #8 - Before & After



East Lake Golf Club

East Lake Golf Club was the centerpiece of the dramatic East Lake urban renewal project. Rees Jones design firm was hired to revive the golf course. The extensive work on the course helped revitalize it and enhance its playability and aesthetics. East Lake Golf Course has a rich history, and its renovation by Rees Jones, Inc. contributed to its continued prominence in the world of golf.





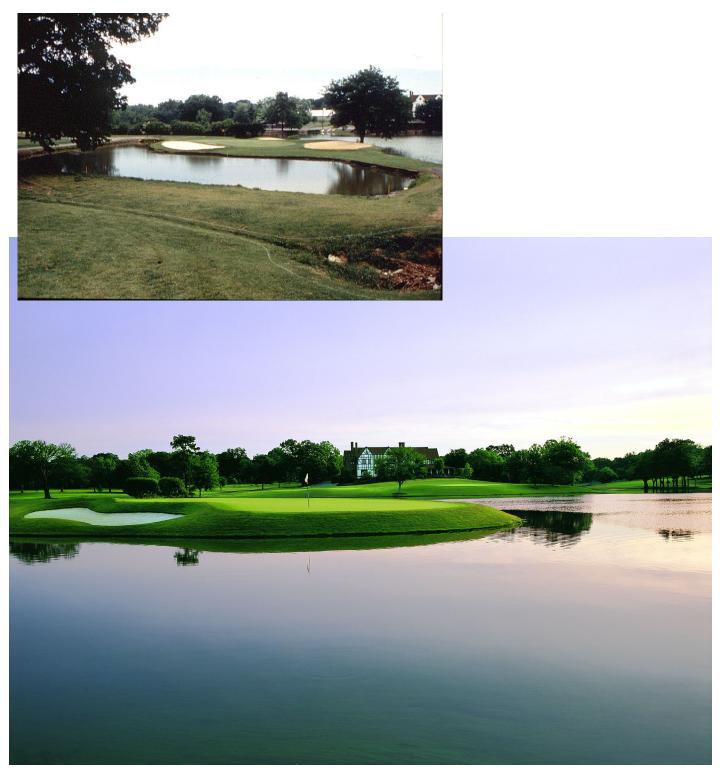
1927 Southern Open at East Lake. Bobby Jones is putting on the sixth green.



East Lake Golf Club Hole #2 Before & After



East Lake Golf Club Hole #6 Before & After



The 6^{th} Hole at East Lake transformed into a stunning island green

Playa Grande

The restoration by the Rees Jones design team was awarded the "Best Resort Course Renovation" by Golf Magazine and Playa Grande soared to the #1 spot of Golfweek's "Top 50 Golf Courses in Mexico/Central America/Atlantic Islands"

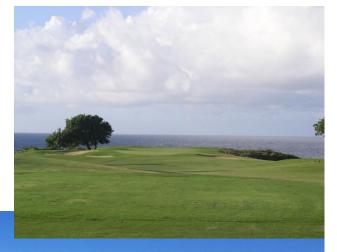




Playa Grande Hole #17 Before & After

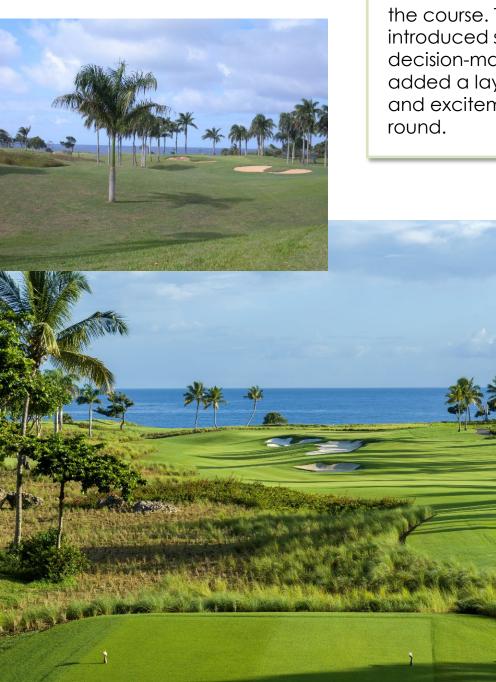
The entire golf course at Playa Grande was rebuilt and the 6 holes on the back nine were rerouted to create space for the new Aman resort and to improve the back nine experience, resulting in one of the best finishes in golf.

Ji





Playa Grande Hole #11 Before & After



We transformed Hole #11 from a par 3 to a short riskreward par 4 which added excitement and variety to the course. This change introduced strategic decision-making and added a layer of challenge and excitement to the round.

Representative Portfolio



Rees Jones, Inc.



Hazeltine National Golf Club , Chaska, MN

Playa Grande Golf and Ocean Club

Rio San Juan, DR

Playa Grande Golf and Ocean Club

-10

Rio San Juan, DR

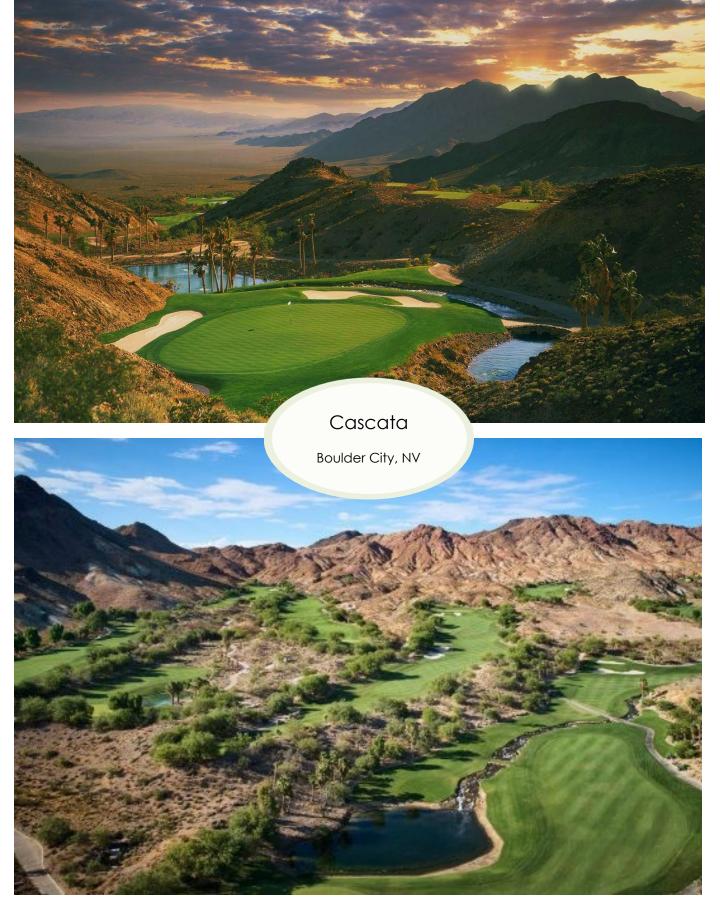
TPC Danzante Bay

Loreto, Mexico

WATER TPC Danzante Bay Loreto, Mexico

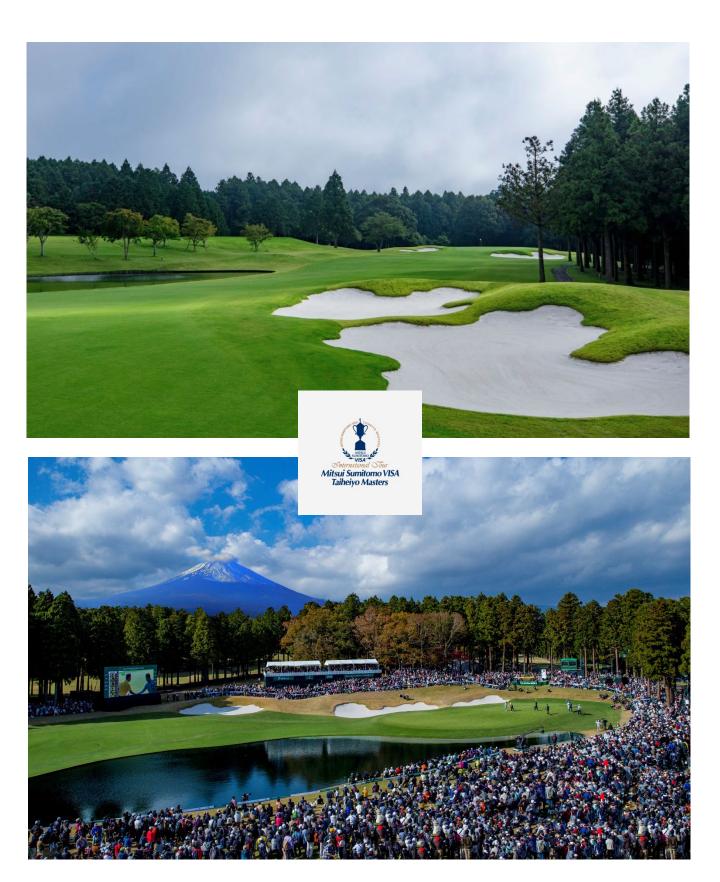






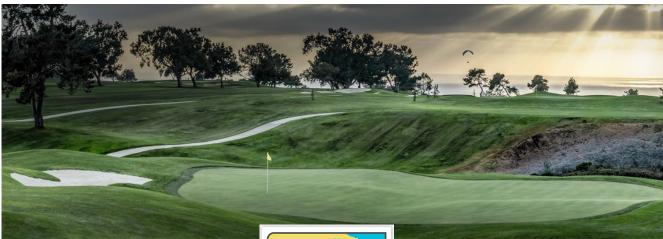
Taiheiyo Club (Gotemba), Gotemba, Shizuoka, Japan

Mitsui Sumitomo VISA Taiheiyo Masters: Annually Since 2018



Torrey Pines Golf Course (South Course), La Jolla, CA

Farmers Insurance Open: Annually Since 2010 LPGA Tour's Samsung World Championship: 2009 U.S. Open: 2008, 2021













Rees Jones, Inc.

GOLF COURSE DESIGN



Kohanaiki, Kailua-Kona, Hl

Rees Jones, Inc. 55 South Park St. Montclair, NJ 07043 (973) 744-4031 www.reesjonesinc.com